

SGIO Veteran, Vintage and Classic (VVC) Vehicle Insurance Premium, Excess & Discounts Guide

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This SGIO VVC Vehicle Insurance Premium, Excess & Discounts Guide should be read with and forms part of the SGIO VVC Vehicle Insurance Product Disclosure Statement and Policy Booklet (PDS), prepared on 19 May 2019.

This guide applies to policies issued for vehicles kept in Western Australia with a commencement date on or after 18 September 2020 or with a renewal effective date on or after 26 October 2020.*

This guide provides further information about the cost of your insurance and excesses you may need to pay if you make a claim.

* Call us on 1800 646 605 for information about policies issued for a vehicle kept outside Western Australia.

How we work out your premium

Your insurance premium generally reflects the likelihood of a claim being made on your policy in the future. There are a number of factors we take into account when determining your premium. We calculate your premium by combining and considering the following:

- ▶ Pricing factors
- ▶ Loyalty Discount
- ▶ Choice of excess
- ▶ Minimum and maximum premium, and
- ▶ Government charges.

Other commercial factors may affect the premium you pay, including costs associated with operating our business. Each time you renew your insurance your premium is likely to change, even if your personal circumstances have not changed. This is because the premium you pay is calculated based on a number of factors, including our updated modelling, your circumstances and wider insurance trends.

Pricing factors

The premium you pay for your insurance reflects the likelihood of you making a claim together with the potential value of any claim. So, if you have a lower chance of making a claim then you will generally pay a lower premium compared to someone who has a higher chance of making a claim.

Our experience shows there are a number of factors that are a good indicator of the possibility of a claim being made. We call these pricing factors.

Some pricing factors are more significant than others, and the impact may vary according to your circumstances. For vintage, veteran and classic vehicle Insurance policies, pricing factors that may be taken into account in determining your premium include a combination of some or all of the following:

- ▶ the sum insured you have chosen
- ▶ any excesses or special conditions that apply
- ▶ age, make and model of your vehicle
- ▶ where your vehicle is kept
- ▶ how frequently you use your vehicle
- ▶ the type of registration on your vehicle
- ▶ your previous year's premium if your policy is a renewal, and
- ▶ features including age, driving experience and claims history of the owners and drivers of your vehicle.

This is not an exhaustive list of our pricing factors.

We collect information in relation to these pricing factors from you and other sources and we use our data, models, and experience to assess how important each pricing factor is for your policy. At any time we may change the relative importance of any of the pricing factors or how they combine to affect your premium, and we may add to or remove pricing factors from the calculation as we see fit.

Loyalty Discount

Your Loyalty Discount is based on how long you have had a relationship with us and how many eligible policies you have. The longer you maintain your continuous relationship with us and the more policies you hold, the higher the discount you could receive. This discount is determined for each individual customer and applied across all your eligible policies.

The way in which your Loyalty Discount is applied to your premium is set out in the 'How we calculate your premium' section of this guide on page 3.

Refer to the following Loyalty Discount table to see what discount you will be entitled to.

Years of Relationship	Policy Count					
	1	2	3-4	5-7	8-9	10+
25+	12.5%	15%	17.5%	20%	22.5%	25%
10-24	10%	12.5%	15%	17.5%	20%	22.5%
5-9	7.5%	10%	12.5%	15%	17.5%	20%
3-4	5%	7.5%	10%	12.5%	15%	17.5%
0-2	0%	5%	7.5%	10%	12.5%	15%

If you have held a continuous relationship with us for 25+ years, your Loyalty Discount will not decrease, even if you reduce the number of eligible policies you hold with us.

To receive a Loyalty Discount, the eligible policies must:

- ▶ be current, and
- ▶ have at least one common insured named on each policy.

On existing policies, the discount applies from the date of the next renewal after you qualify.

List of business

To help ensure we are taking into account all of your policies and you are receiving the maximum discount you can check all your policies via your online account www.sgio.com.au or contact us on 1800 646 605.

For policies with more than one policyholder, your discount is based on the policyholder who has the highest loyalty discount (most eligible policies and longest continuous relationship with us).

The following is a list of the policies that:

- ▶ contribute to your policy count
- ▶ are eligible to receive the Loyalty Discount.

Policies	Policy Count	Discount applied
Motor		
Comprehensive Plus	✓	✓
Comprehensive	✓	✓
Third Party Fire & Theft	✓	✓
Third Party Property Damage	✓	✓
Veteran, Vintage & Classic Vehicle	✓	✓
Home		
Buildings	✓	✓
Contents	✓	✓
Buildings and Contents*	✓	✓
Landlord		
Buildings	✓	✓
Contents	✓	✓
Buildings and Contents*	✓	✓
On-site Caravan	✓	✓
Touring Caravan	✓	✓
Boat	✓	✓
Trailer	✓	✓
Retail Business Insurance	✓	✗
Life Insurance	✓	✗
Income Protection	✓	✗

* Policy Count equals 2.

Minimum and maximum premium

Your premium, including any discounts you may be eligible for, are subject to minimum and maximum premiums. We consider the minimum and maximum amounts we are prepared to sell the policy for and may adjust your premium to ensure it does not fall outside that range. Any discounts will be applied to your policy, only to the extent any minimum premium is not reached. This means that any discount you may be eligible for may be reduced. When we determine your premium on renewal, we may also limit any increases or decreases in your premium by considering factors such as your previous year's premium amount.

Excess

An excess is an amount you pay when you lodge a claim. The amount and types of excess payable are shown on your current Certificate of Insurance. You may have to pay more than one type of excess depending on your circumstances.

There are three types of excess:

- ▶ Basic
- ▶ Age
- ▶ Special.

Basic excess

If you make any type of claim you must pay the basic excess. The basic excess for Western Australia is \$300.

In some circumstances, factors such as:

- ▶ the value of the vehicle you are insuring, and
- ▶ the age of the drivers of your vehicle

will result in a higher basic excess amount than shown above.

In these circumstances you will not be able to choose any other basic excess amount.

Your basic excess amount will be shown on your current Certificate of Insurance.

Changing your basic excess

You may be able to change the basic excess on your policy.

You reduce your premium if you choose a higher basic excess. You increase your premium if you choose a lower or \$0 basic excess.

Basic Excess	\$0	\$300	\$500	\$750	\$1,000	\$1,500	\$2,000
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Age excess

This excess is paid in addition to any basic excess and applies to:

- ▶ any driver under 25 years of age.

but does not apply to:

- ▶ a learner driver who was accompanied by a fully licensed driver aged 25 years of age or more.

The following explains what age excess may apply at the time of claim:

If the driver of your vehicle is under 25 and you have not named an under 25 year old driver on your policy, the age excess is \$1,600.

If you named an under 25 year old as a driver on your policy, the age excess is \$300.

Special excess

We may decide to apply a special excess to an individual owner or driver, or in relation to a specific incident, by taking into account:

- ▶ the type of vehicle
- ▶ any owner or driver incidents or claims history
- ▶ if you or any driver has had a license cancelled or suspended.

The amount of the special excess will be shown on your current Certificate of Insurance and is generally double your basic excess.

A special excess is payable in addition to your basic or age excess.

You cannot pay an additional premium to remove a special excess.

When an excess does not apply

There are a number of instances in which you will not be required to pay an excess when we pay your claim:

If you make a claim for	Then you will NOT have to pay an
Theft or attempted theft	Age excess
Windscreen, sunroof or window glass damage only	Age or special excess
Storm, flood or fire damage	Age or special excess
Vandalism or a malicious act	Age or special excess
Damage to the vehicle while it is parked	Age or special excess
An incident that we agree was not in any way the fault of you, the driver of, or a passenger in your vehicle and you can provide the name and residential address of a person(s) we agree is at fault	Basic, age or special excess

Government charges

VVC Vehicle Insurance policies are subject to stamp duty imposed by state and territory governments in addition to GST.

Government charges	WA
GST	10%
Stamp Duty	10%

How we calculate your premium

Step 1

First, we combine the pricing factors.

Step 2

If you have chosen a higher basic excess to reduce your premium this is then applied. If you have chosen to lower or remove your basic excess we will add the additional premium.

Step 3

We then work out any Loyalty Discount that you may be eligible for and apply that to the amount from Step 2.

Step 4

To the amount in Step 3, we add applicable government charges to work out the premium you need to pay.

If there is anything you don't understand about this SGIO VVC Vehicle Insurance Premium, Excess & Discounts Guide, please call us on 1800 646 605 or visit a local branch.