

SGIO Landlord Insurance Premium, Excess, Discounts & Benefits Guide WA

This SGIO Landlord Insurance Premium, Excess, Discounts & Benefits Guide should be read with and forms part of the SGIO Landlord Insurance Product Disclosure Statement and Policy Booklet (PDS) (WA), prepared on 17 February 2019.

This guide applies to policies issued with a rental property in Western Australia with a commencement date on or after 14 June 2020 or with a renewal effective date on or after 20 July 2020.*

This guide provides further information about the cost of your insurance and excesses you may need to pay if you make a claim.

* Call us on 133 233 for information about policies issued with a rental property outside of Western Australia.

How we work out your premium

Your insurance premium generally reflects the likelihood of a claim being made on your policy in the future. There are a number of factors we take into account when determining your premium. We calculate your premium by combining and considering the following:

- ▶ Pricing factors, including excesses
- ▶ No Claim Bonus
- ▶ Policy options
- ▶ Loyalty Discount
- ▶ Minimum and maximum premium, and
- ▶ Government charges.

Other commercial factors affect the premium you pay, including costs associated with operating our business. Each time you renew your insurance your premium is likely to change, even if your personal circumstances have not changed. This is because the premium you pay is calculated based on a number of factors, including our updated modelling, your circumstances and wider insurance trends.

Pricing factors

Our experience shows us that there are a number of factors that are a good indicator of the possibility of a claim being made and/or the cost of a claim if one were to occur. We call these pricing factors.

Some pricing factors are more significant than others, and the impact may vary according to your circumstances. For landlord insurance policies, pricing factors that may be taken into account in determining your premium include a combination of some or all of the following:

- ▶ policy type
- ▶ the sum insured you have chosen
- ▶ any excesses or special conditions that apply
- ▶ the construction materials of your rental property and when your rental property was built
- ▶ the address of your rental property
- ▶ the flood risk of your rental property
- ▶ how your rental property is occupied - for example, tenant
- ▶ the type of alarm installed
- ▶ how you choose to pay your premium
- ▶ your previous year premium if your policy is a renewal, and
- ▶ features including age and claims history of the owners.

This is not an exhaustive list of our pricing factors

We collect information in relation to these pricing factors from you and other sources and we use our data, models, and experience to assess how important each pricing factor is for your policy. At any time we may change the relative importance of any of the pricing factors or how they combine to affect your premium, and we may add to or remove pricing factors from the calculation as we see fit.

No Claim Bonus

We give you a No Claim Bonus which ranges from 0% to 25% to reward you for your good claims history. Once you reach 25% No Claim Bonus you will also receive associated privileges.

A different No Claim Bonus may apply to each policy that you hold with us. When you first take out each policy, we calculate your policy's No Claim Bonus level based on:

- ▶ claims history of you and any other policy holders, and
- ▶ number of years you and any other policy holders have held home insurance for.

Your current Certificate of Insurance will show any No Claim Bonus and any benefits that have been applied to your policy. The way in which your policy's No Claim Bonus is applied to your premium is set out in the 'How we calculate your Landlord premium' section of this guide on page 4.

The No Claim Bonus levels are:

25%	<p>Claim Free Privilege Life status is achieved once you have held Claim Free Privilege Plus status for 3 claim free years. Claim Free Privilege Life gives you No Claim Bonus Protection For Life.</p> <p>Claim Free Privilege Plus status is achieved once you have held Claim Free Privilege status for 1 claim free year. Claim Free Privilege Plus gives you free No Claim Bonus Protection.</p> <p>Claim Free Privilege status is achieved once you have held a 20% No Claim Bonus for 1 claim free year. Claim Free Privilege rewards you with our highest level of 25% and the option to pay to add No Claim Bonus Protection.</p>
20%	When you first take out a policy you may qualify for either:
15%	▶ a 20% No Claim Bonus – our highest level available for new policies which also comes with the option to pay to add No Claim Bonus Protection, or
12.5%	▶ a 0-15% No Claim Bonus.
10%	
5%	
0%	You move up one discount level after each claim free year until you reach our maximum 25% No Claim Bonus.

How does No Claim Bonus work?

No Claim Bonus is calculated on each policy, unless your claims history does not entitle you to a No Claim Bonus. Each year at renewal, your policy's No Claim Bonus is recalculated. For each claim free year, your No Claim Bonus will move up one level, until you achieve our maximum 25% No Claim Bonus.

For each claim made in a policy year, your No Claim Bonus will move down one level unless:

- ▶ You have chosen to pay to add No Claim Bonus Protection to your policy and it is the first claim in that policy year
- ▶ You have achieved Claim Free Privilege Plus status and it is the first claim in that policy year, or
- ▶ You have achieved Claim Free Privilege Life status.

What is a claim free year?

A claim free year is a policy year in which no claims are made.

What happens if I make a claim without No Claim Bonus Protection?

For each claim made in a policy year without No Claim Bonus Protection, you move down one level. For example:

- ▶ If you have 15% No Claim Bonus and made one claim, you would move down to 12.5%, and if you made two claims, you would move down to 10%.

What is No Claim Bonus Protection option?

If you have 20% No Claim Bonus or 25% No Claim Bonus with Claim Free Privilege status, you are eligible to pay an additional premium to protect your policy's No Claim Bonus level. This means your No Claim Bonus will not move down a level where you make one claim in a policy year. However, you will move down a No Claim Bonus level for each additional claim you make.

What is free No Claim Bonus Protection?

If you have achieved Claim Free Privilege Plus status, you are awarded with free No Claim Bonus Protection. This means you will retain your Claim Free Privilege Plus status and 25% No Claim Bonus when you make one claim in a policy year. However, if you make two claims you will move down to our 20% No Claim Bonus and will continue to move down a level for each additional claim.

What is free No Claim Bonus protection for life?

If you have achieved Claim Free Privilege Life status, your policy's 25% No Claim Bonus is locked in for the life of the policy. This means your 25% No Claim Bonus will not be affected regardless of how many claims you make and you retain your Claim Free Privilege Life status for the life of the policy.

Policy options

Cost of choosing to pay by the month

If you choose to pay your premium by monthly instalments you pay more than if you pay annually. The extra premium you pay will be shown on your current Certificate of Insurance.

Loyalty Discount

Your Loyalty Discount is based on how long you have had a relationship with us and how many eligible policies you have. The longer you maintain your continuous relationship with us and the more policies you hold, the higher the discount you could receive. This discount is determined for each individual customer and applied across all your eligible policies.

The way in which your Loyalty Discount is applied to your premium is set out in the 'How we calculate your Landlord premium' section of this guide on page 4.

Refer to the following Loyalty Discount table to see what discount you will be entitled to.

Years of Relationship	Policy Count					
	1	2	3-4	5-7	8-9	10+
25+	12.5%	15%	17.5%	20%	22.5%	25%
10-24	10%	12.5%	15%	17.5%	20%	22.5%
5-9	7.5%	10%	12.5%	15%	17.5%	20%
3-4	5%	7.5%	10%	12.5%	15%	17.5%
0-2	0%	5%	7.5%	10%	12.5%	15%

If you have held a continuous relationship with us for 25+ years your Loyalty Discount will not decrease, even if you reduce the number of eligible policies you hold with us.

To receive a Loyalty Discount, the eligible policies must:

- ▶ be current; and
- ▶ have at least one common insured named on each policy.

On existing policies the discount applies from the date of the next renewal after you qualify.

List of business

To help ensure we are taking into account all of your policies and you are receiving the maximum discount you can check all your policies via your online account www.sgjo.com.au or contact us on 133 233.

For policies with more than one policyholder, your discount is based on the policyholder who has the highest loyalty discount (most eligible policies and longest continuous relationship with us).

The following is a list of the policies that:

- ▶ contribute to your policy count
- ▶ are eligible to receive the Loyalty Discount.

Policies	Policy Count	Discount applied
Motor		
Comprehensive Plus	✓	✓
Comprehensive	✓	✓
Third Party Fire & Theft	✓	✓
Third Party Property Damage	✓	✓
Veteran, Vintage & Classic Vehicle		
Home		
Buildings	✓	✓
Contents	✓	✓
Buildings and Contents*	✓	✓
Landlord		
Buildings	✓	✓
Contents	✓	✓
Buildings and Contents*	✓	✓
On-site Caravan		
Touring Caravan		
Boat		
Trailer		
Retail Business Insurance		
Life Insurance		
Income Protection		

* Policy Count equals 2.

Minimum and maximum premium

Your premium, including any discounts you may be eligible for, are subject to minimum and maximum premiums. We consider the minimum and maximum amounts we are prepared to sell the policy for and may adjust your premium to ensure it does not fall outside that range. Any discounts will be applied to your policy, only to the extent any minimum premium is not reached. This means that any discount you may be eligible for may be reduced. When we determine your premium on renewal, we may also limit any increases or decreases in your premium by considering factors such as your previous year's premium amount.

Excess

An excess is an amount you pay when you lodge a claim. You may have to pay more than one type of excess depending on your circumstances.

There are four types of excess

- ▶ basic
- ▶ rent default
- ▶ earthquake
- ▶ special.

The amount and types of excess payable are shown on your current Certificate of Insurance.

In addition to the basic excess, we will also deduct four times the weekly rental amount that is listed on your rental agreement for the following events:

- ▶ Theft or attempted theft – by a tenant or their guest
- ▶ Vandalism or a malicious or intentional act – by a tenant or their guest.

You do not have to pay an excess if you make a liability claim.

Basic excess

If you make a claim you must pay any basic excess that applies. Choosing a higher basic excess reduces your premium.

You can choose one of the following amounts as your buildings basic excess or your contents basic excess:

\$100, \$200, \$300, \$500, \$750, \$1,000, \$2,000, \$3,000, \$4,000 or \$5,000.

If you have combined your Buildings Insurance and Contents Insurance under one policy, then you can choose a different basic excess for your buildings and contents. Then, if you make a claim for loss or damage under:

- ▶ your Buildings Insurance you must pay us the buildings basic excess, or
- ▶ your Contents Insurance you must pay us the contents basic excess, or
- ▶ both your buildings and contents insurance you only pay one basic excess, whichever is higher.

Rent default excess

If you make a claim for rent default only, you must pay a \$300 rent default excess instead of the buildings or contents basic excess. If you make a claim for more than just rent default, you will need to pay a \$300 rent default excess in addition to any other excess that applies.

In addition to the rent default excess, we will also deduct four times the weekly rental amount that is listed on your rental agreement.

Earthquake excess

If under Buildings Insurance you make a claim for loss or damage as a result of the listed event of earthquake, you must pay the earthquake excess of \$500, or the buildings basic excess, whichever is higher.

Special excess

We may apply a special excess for one of the listed events. A special excess is payable in addition to your buildings or contents basic excess.

Government charges

Landlord Insurance policies are subject to stamp duty imposed by state and territory governments in addition to GST.

Government Charges	Landlord Insurance
GST	10%
Stamp Duty	10%

How we calculate your Landlord premium

Step 1

First, we combine the pricing factors relating to the product.

Step 2

Then we add the cost of choosing to pay by the month to the landlord premium.

Step 3

We then add any pricing factors relating to the year your rental property was built and apply to the buildings premium from step 1.

Step 4

Once this amount is calculated we work out any No Claim Bonus you may be eligible for and apply this to the amount from step 3.

Step 5

Then, we add the cost of any No Claim Bonus protection you have chosen.

Step 6

We then work out any Loyalty Discount that you may be eligible for and apply that to the amount from step 5.

Step 7

If you have both Buildings and Contents Insurance under the one policy, we add your buildings premium and contents premium together as well as adding the landlord premium.

Step 8

To the amount in step 7, we add applicable government charges to work out the premium you need to pay.

Helpline benefits 132 900

When you have a Landlord Insurance policy, we provide you with the following benefits.

Helping you anytime, any day

Our Helpline telephone service provides you with help and advice 24 hours a day, seven days a week.

Help at home

We can help you over the phone with maintenance or repairs by getting a tradesperson to give you an estimate of the likely repair costs.

Help away from home

If you or your family are in Australia but away from your home, we can provide the following services over the phone:

- ▶ help you with travel directions or to change your travel arrangements
- ▶ when appropriate, direct you to a local doctor or medical facility, or communicate with relatives or friends on your behalf.

Trauma counselling

If something happens to you or your family in Australia and we agree you need trauma counselling, we will arrange and pay up to \$1,000 for the trauma counselling.

If there is anything you don't understand about this SGIO Landlord Insurance Premium, Excess, Discounts & Benefits Guide, please call us on 133 233.