

SGIO Boat Insurance Premium, Excess, Discounts & Helpline Benefits Guide WA

This SGIO Boat Insurance Premium, Excess and Discounts Guide should be read with the SGIO Boat Insurance Product Disclosure Statement and Policy Booklet (PDS) (WA) Edition 2, dated 31 December 2004.

It applies to policies issued with a boat kept in Western Australia with a commencement date of 24 November 2013 or a renewal effective date on or after 6 January 2014.

This guide provides further information about the cost of your insurance and excesses you may need to pay if you make a claim.

* Call us on 133 233 for information about policies issued with a boat kept outside of Western Australia.

How we work out your premium

Your insurance premium is based on the likelihood of a claim being made on your policy in the future. There are a number of factors we take into account when determining your premium. We calculate your premium by combining the:

- ▶ Pricing factors
- ▶ No Claim Bonus
- ▶ Policy options
- ▶ Loyalty Discount, and
- ▶ Government charges.

Pricing Factors

The premium you pay for your insurance reflects the likelihood of you making a claim together with the potential value of any claim. So, if you have a lower chance of making a claim then you will generally pay a lower premium compared to someone who has a higher chance of making a claim.

Our experience shows there are a number of factors that are a good indicator of the possibility of a claim being made. We call these pricing factors.

For Boat Insurance policies the following table describes the pricing factors we may take into account to determine your premium.

Pricing Factors	Boat Insurance
How and where your boat is kept	✓
The amount your boat is insured for as shown on your current Certificate of Insurance	✓
The age of the youngest operator	✓
The type of boat	✓

No Claim Bonus

We give you a No Claim Bonus which ranges from 0% to 25% to reward you for your good claims history. Once you reach 25% No Claim Bonus you will also receive associated privileges.

A different No Claim Bonus may apply to each policy that you hold with us. When you first take out each policy, we calculate your policy's No Claim Bonus level based on the claims history of you and any other policyholders.

If the policy is in a company name, the claims history of each operator will be used to determine the policy's No Claim Bonus.

Your current Certificate of Insurance will show any No Claim Bonus and any benefits that have been applied to your policy. The way in which your policy's No Claim Bonus is applied to your premium is set out in the 'How we calculate your Boat premium' section of this guide on page 4.

The No Claim Bonus levels are:

25%	Claim Free Privilege Life status is achieved once you have held Claim Free Privilege Plus status for 3 claim free years. Claim Free Privilege Life gives you No Claim Bonus Protection For Life.
	Claim Free Privilege Plus status is achieved once you have held Claim Free Privilege status for 1 claim free year. Claim Free Privilege Plus gives you free No Claim Bonus Protection.
	Claim Free Privilege status is achieved once you have held a 20% No Claim Bonus for 1 claim free year. Claim Free Privilege rewards you with our highest level of 25% and the option to pay to add No Claim Bonus Protection.
20%	When you first take out a policy you may qualify for either:
15%	▶ a 20% No Claim Bonus – our highest level available for new policies which also comes with the option to pay to add No Claim Bonus Protection, or
12.5%	▶ a 0-15% No Claim Bonus.
10%	
5%	
0%	You move up one discount level after each claim free year until you reach our maximum 25% No Claim Bonus.

How does No Claim Bonus work?

No Claim Bonus is calculated on each policy, unless your claims history does not entitle you to a No Claim Bonus. Each year at renewal, your policy's No Claim Bonus is recalculated. For each claim free year, your No Claim Bonus will move up one level, until you achieve our maximum 25% No Claim Bonus.

For each non-recoverable claim made in a policy year, your No Claim Bonus will move down one level unless:

- ▶ You have chosen to pay to add No Claim Bonus Protection to your policy and it is the first non-recoverable claim in that policy year
- ▶ You have achieved Claim Free Privilege Plus status and it is the first claim in that policy year, or
- ▶ You have achieved Claim Free Privilege Life status

What is a claim free year?

A claim free year is a policy year in which no non-recoverable claims are made.

What is a non-recoverable claim?

A non-recoverable claim is a claim lodged as a result of:

- ▶ a collision where you are at-fault or we are otherwise unable to attempt recovery of our costs from another party, or
- ▶ a flood, fire, storm, theft or attempted theft or a malicious act
- ▶ accidental damage.

What happens if I make a claim without No Claim Bonus Protection?

For each non-recoverable claim made in a policy year without No Claim Bonus Protection, you move down one level. For example:

- ▶ If you have 15% No Claim Bonus and made one claim, you would move down to 12.5%, and if you made two claims, you would move down to 10%.

What is No Claim Bonus Protection option?

If you have 20% No Claim Bonus or 25% No Claim Bonus with Claim Free Privilege status, you are eligible to pay an additional premium to protect your policy's No Claim Bonus level. This means your No Claim Bonus will not move down a level where you make one non-recoverable claim in a policy year. However, you will move down a No Claim Bonus level for each additional non-recoverable claim you make.

What is free No Claim Bonus Protection?

If you have achieved Claim Free Privilege Plus status, you are awarded with free No Claim Bonus Protection. This means you will retain your Claim Free Privilege Plus status and 25% No Claim Bonus when you make one non-recoverable claim in a policy year. However, if you make two non-recoverable claims you will move down to our 20% No Claim Bonus and will continue to move down a level for each additional claim.

What is free No Claim Bonus protection for life?

If you have achieved Claim Free Privilege Life status, your policy's 25% No Claim Bonus is locked in for the life of the policy. This means your 25% No Claim Bonus will not be affected regardless of how many claims you make and you retain your Claim Free Privilege Life status for the life of the policy.

Policy options

Cost of choosing to pay by the month

If you choose to pay your premium by monthly instalments you pay more than if you pay annually. The extra premium you pay will be shown on your current Certificate of Insurance.

Loyalty Discount

Your Loyalty Discount is based on how long you have had a relationship with us and how many eligible policies you have. The longer you maintain your continuous relationship with us and the more policies you hold, the higher the discount you could receive. This discount is determined for each individual customer and applied across all your eligible policies.

The way in which your Loyalty Discount is applied to your premium is set out in the 'How we calculate your Boat premium' section of this guide on page 4.

Refer to the following Loyalty Discount table to see what discount you will be entitled to.

Years of Relationship	25+	12.5%	15%	17.5%	20%	22.5%	25%
	10-24	10%	12.5%	15%	17.5%	20%	22.5%
	5-9	7.5%	10%	12.5%	15%	17.5%	20%
	3-4	5%	7.5%	10%	12.5%	15%	17.5%
	0-2	0%	5%	7.5%	10%	12.5%	15%
		1	2	3-4	5-7	8-9	10+
	Policy Count						

If you have held a continuous relationship with us for 25+ years your Loyalty Discount will not decrease, even if you reduce the number of eligible policies you hold with us.

To receive a Loyalty Discount, the eligible policies must:

- ▶ be current; and
- ▶ have at least one common insured named on each policy.

On existing policies the discount applies from the date of the next renewal after you qualify.

On renewal your Certificate of Insurance will show a list of what policies contributed to your Loyalty Discount.

The following is a list of the policies that:

- ▶ contribute to your policy count
- ▶ are eligible to receive the Loyalty Discount.

Policies	Policy Count	Discount applied
Motor		
Comprehensive	✓	✓
Comprehensive Plus	✓	✓
Third Party Fire and Theft	✓	✓
Third Party Property Damage	✓	✓
Veteran, Vintage and Classic Vehicle	✓	✓
Home		
Buildings	✓	✓
Contents	✓	✓
Buildings and Contents*	✓	✓
Landlord		
Buildings	✓	✓
Contents	✓	✓
Buildings and Contents*	✓	✓
On-site Caravan	✓	✓
Touring Caravan	✓	✓
Boat	✓	✓
Trailer	✓	✓
Retail Business Insurance	✓	✗

* Policy Count equals 2.

Government charges

Boat Insurance policies are subject to stamp duty imposed by state and territory governments in addition to GST.

Government Charges	Boat insurance
GST	10%
Stamp Duty	11%

Basic excess

A basic excess is an amount you pay when you lodge a claim. The amount of basic excess payable is shown on your current Certificate of Insurance. Choosing a higher basic excess reduces your premium.

If you make any type of claim you must pay any Basic excess that applies. The Basic excess amounts for Boat insurance are:

Agreed Value	Basic excess
\$5,000 or under	\$100 or \$300
\$5,001 to \$30,000	\$200 or \$500
\$30,001 to \$100,000	\$500 or \$1,000
\$100,001 to \$1,000,000	\$1,000 or \$2,000
\$1,000,001 to \$1,500,000	\$5,000 or \$10,000
\$1,500,001 to \$2,000,000	\$7,000 or \$14,000

When a Basic excess does not apply

You will not have to pay a Basic excess if:

- ▶ you make a claim for an incident that we agree was not the fault of you or the person who has your permission to use your boat, and
 - you can provide the name and residential address of the person we agree is responsible, and
 - the amount of the claim is more than the basic excess.
- ▶ your boat is attached to a motor vehicle you own and the motor vehicle and boat suffer accidental damage in the same incident, and:
 - you have lodged a claim for your boat under this Policy and we have agreed to pay this claim
 - your motor vehicle is comprehensively insured with us
 - you have lodged a claim under your Comprehensive Motor Vehicle Policy and paid any applicable excesses for this claim.

The No Claim Bonus on your Comprehensive Motor Vehicle Policy and the No Claim Bonus on your Boat Insurance Policy may be affected.

How we calculate your Boat premium

Step 1

First, we combine the pricing factors.

Step 2

Once this amount is calculated we work out any No Claim Bonus you may be eligible for and apply this to the amount from Step 1.

Step 3

Then, we add the cost of any No Claim Bonus protection you have chosen.

Step 4

Then, we add the cost of any optional covers you may have chosen and the cost of choosing to pay by the month.

Step 5

We then work out any Loyalty Discount that you may be eligible for and apply that to the amount from Step 4.

Step 6

To the amount in Step 5, we add applicable government charges to work out the premium you need to pay.

Helpline benefits 132 900 – 24 hour assistance

Helpline is a telephone service that provides assistance and advice 24 hours a day, seven days a week.

All dollar values described in this Helpline Benefits Guide include GST.

Helpline provides assistance:

- ▶ over the phone while travelling
- ▶ with illness or injuries

You need to contact us before using any of the services or benefits that Helpline offers. We will not cover any expenses you have incurred, unless you have contacted us beforehand and we have agreed to pay for them.

In this guide 'family member' means your spouse (legal or de facto), your children or spouse's children or any member of your or your spouse's family, who normally live with you.

Helpline can provide you with:

assistance over the phone while travelling

If you or family members are travelling away from your home anywhere in Australia, you can use our telephone service to receive assistance with:

- ▶ travel advice and directions
- ▶ booking accommodation or changing travel arrangements
- ▶ contacting your financial institution so you can arrange to:
 - transfer funds
 - cancel or reissue your credit or debit cards.

assistance with illness or injuries

If you or a family member are away from your home in Australia and suffer an illness or are injured, we will

- ▶ provide phone access to a trained nurse who may monitor the medical treatment of the family member who is in hospital
- ▶ communicate with relatives or friends on your behalf
- ▶ arrange and pay for trauma counselling

The most we will pay in total is \$1,000.

If there is anything you don't understand about this SGIO Boat Insurance Premium, Excess & Discounts Guide, please call us on 133 233 or visit your local office.